$\qquad$

| Target Price |
| :---: |
| $\$ 120$ |

## Upside

$32.19 \%$

# Buy: Micron Technology 

NASDAQ: MU
Technology Sector

Allison Choi
Micron

## Executive Summary

Recommendation


Key Statistics and Company Information

| Market Cap | $\$ 107.5 \mathrm{~B}$ |
| :---: | :---: |
| Diluted EPS | $\$ 2.04$ |
| Revenue | $\$ 21.44 \mathrm{~B}$ |
| 52 Week Range | $\$ 65.67-\$ 98.45$ |
| CEO | Sanjay Mehrotra |
| Headquarters | Boise, Idaho |
| Num. Employees | 43,000 |

$M U$ vs $S \& P$


## Company Overview

## Company Description

Designs and manufactures semiconductors, memory, and data storage technology in DRAM and NAND

Client, cloud server, networking, enterprise, mobile devices, graphics, consumer storage, automobile and industry markets

Micron's customers include Apple, Microsoft, Dell Technologies
Inc., Hp Inc., Alphabet Inc. and Huawei Technologies

## The Technology

## DRAM - 73\% of revenue

Dynamic Random Access Memory chips hold data temporarily, helping processors crunch data and provides high-speed data retrieval

## NAND - $24 \%$ of revenue

Used for high-capacity and low-cost permanent storage in phones and computers and where large files are frequently edited or replaced, erased or reprogrammed

## Business Segments

1 Compute \& Networking - Includes memory products sold into client, cloud server, enterprise, graphics, and networking markets.

Mobile Business - Includes memory and storage products sold into smartphone and other mobile device markets.


Storage Business - Includes SSDs and component-level solutions sold into enterprise and cloud, client, and consumer storage markets, and other discrete storage products sold in component and wafer form.

Embedded Business - Includes memory and storage products sold into automotive, industrial, and consumer markets.

## Revenue Breakdown

 By Geography

End Markets


## Qicron

## Industry Overview



Main Competitors, Description, and Market Share

| Samsung: South Korean |
| :---: |
| information technology, |
| electronics, memory and |
| storage manufacturer |

Micron

SK Hynix: South Korean supplier of semiconductor and memory products

Kioxia: Spun off from the Japanese Toshiba conglomerate; computer memory manufacturer

Western Digital Corp: supplies hard disks, data center and cloud storage systems

Intel: semiconductors, memory, graphics, and microprocessor manufacturer

## Long Term Trends and Structural Industry Shifts

Trends

Computing and data consumption growth from $\mathrm{AI}, \mathrm{EV}, 5 \mathrm{G}$, cryptocurrency and metaverse

Rise in demand in increasingly diverse and lucrative end markets

Natural cyclical upturn timed for second half of 2022, structural changes in industry dynamics

## Supply and Demand Sufficiency Ratio



Semiconductor and Memory Use by Application


## NAND CAGR by Application



Qicron

## Innovation and Profitability Focused

## Technology Leadership <br> Micron's transition to $1 \alpha$ DRAM and 176L NAND nodes are ahead of competitors by several Q's and have improved margins

| $1^{\alpha}(1$ alpha) node DRAM |
| :---: |
| World's most advanced memory node in high volume production, <br> brings improved operating speeds and memory density |


| 176 layer NAND |
| :---: |
| World's fastest graphics memory, first with over 96 layers, has <br> faster performance, app launching, switching, reduces bottlenecks |

## $1 \alpha$ DRAM vs EUV



## 176 Layer NAND



## Valuation



## Risks and Mitigants

Micron is dependent on average selling prices that can be volatile

Diversified product portfolio and increasing performance at lower prices

Innovation and EUV integration when market is mature and company aligned
$75 \%$ of rev from volume-based agreements; strategic agreements to secure component supply entered


Upside
$32.19 \%$

## Thank You!

Questions?

## Environmental, Social, \& Corporate Governance

## ESG Risk Ratings

| Environment Risk Score: 7.3 |
| :---: |
| Social Risk Score: 4.2 |
| Governance Risk Score: 6.4 |
| Total ESG Risk Score: 18 (17 ${ }^{\text {th }}$ percentile, Low) |

## Environmental

Increase in efficient facilities, renewable energy, low heat transfer fluids

| Enhancing water reuse and recycle infrastructure, water restoration |
| :---: |
| projects |\(\left|\begin{array}{|c|}\hline Focus on reuse, recycle, recovery through enhanced waste systems and <br>


disposal\end{array}\right|\)| Goals: $75 \%$ emission reduction and water conservation per unit in CY30, |
| :---: |
| $100 \%$ renewable energy in US by 2025, $95 \%$ reuse, recycle, recovery and |
| 0 hazardous waste to landfill in CY\#) |

## Social

Over $\$ 1$ million in donations to NAACP Legal Defense and Education Fund; $\$ 165 \mathrm{~K}$ to disability focused organizations
9 ERGs with 74 chapters worldwide; $\$ 250 \mathrm{M}$ in cash minority managed, including \$100M under Ramirez Asset Management
Global women's mentoring program to connect early career talent with senior leadership; currently have $50 \%$ female BoD
Goals: Increase minority representation, drive equitable pay and benefits and inclusive culture, advocate racial and LGBTQ+ equality, engage with minority owned financial institutions and diverse suppliers
Corporate Governance

| Strong Audit, Compensation, Finance, Security, Governance and <br> Sustainability committees to provide oversight and guidance |
| :---: |
| Proactive IT measures to monitor and identify suspicious activity; <br> compliance and ethics program regularly updated and implemented |
| 11 policies and programs to ensure integrity in environmental, social, and |
| business conduct |$|$| Supports corporate governance initiatives of NASDAQ Stock Market LLC |
| :---: |
| and SEC; Code of Business Conduct and Ethics and Compliance Helpline |
| emphasize the importance of these principles |

Strong Audit, Compensation, Finance, Security, Governance and Sustainabilty committees to provide oversight and guidance compliance and ethics program regularly updated and implemented
11 policies and programs to ensure integrity in environmental, social, and business conduct
Supports corporate governance initiatives of NASDAQ Stock Market LLC emphasize the importance of these principles

## Income Statement

| Income Statement Projections- USD Millions 12 Months Ended |  |  |  |  | Q1 2022 Q2 2022E Q3 2022E Q4 2022E |  |  |  |  |  | Q2 2023E | Q3 2023E | Q4 2023E |  | Total 2024E | Total 2025E | Total 2026E | Total 2027E | Total 2028E |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  | Total 2019 | Total 2020 | Total 2021 |  |  |  |  | Total 2022E | Q1 2023E |  |  |  | Total 2023E |  |  |  |  |  |
| Revenue |  | \$23,406 | \$ 21,435 | \$ 27,705 | \$7,687 | \$ 8,589 | \$8,589 | \$8,589 | \$33,457 | \$ 9,159 | \$ 9,159 | \$ 9,159 | \$9,159 | \$36,636 | \$38,068 | \$ 39,953 | \$ 45,360 | \$ 48,702 | \$ 51,981 |
| Cost of goods sold |  | \$ 12,704 | 14,883 | 17,282 | 4,037 | 4,677 | 4,677 | 4,677 | 18,067 | 4,122 | 4,283 | 4,495 | 5,103 | 16,486 | 17,130 | 17,979 | 20,412 | 21,916 | 23,391 |
| COGS margin |  | 54\% | 69\% | 62\% | 53\% | 56\% | 54\% | 54\% | 54\% | 45\% | 47\% | 49\% | 56\% | 45\% | 45\% | 45\% | 45\% | 45\% | 45\% |
| Gross margin |  | 10,702 | 6,552 | 10,423 | 3,650 | 3,913 | 3,913 | 3,913 | 15,390 | 5,037 | 4,876 | 4,664 | 4,056 | 20,150 | 20,937 | 21,974 | 24,948 | 26,786 | 28,590 |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Research and development |  | 836 | 2,600 | 2,663 | 712 | 712 | 712 | 712 | 2,848 | 848 | 759 | 759 | 759 | 3,119 | 3,239 | 3,399 | 3,859 | 4,143 | 4,422 |
| $\%$ of Sales |  | 4\% | 12\% | 10\% | 9\% | 8\% | 8\% | 8\% | 9\% | 9\% | 8\% | 8\% | 8\% | 9\% | 9\% | 9\% | 9\% | 9\% | 9\% |
| Selling, general, and administrative |  | 2,441 | 881 | 894 | 259 | 259 | 259 | 259 | 1,036 | 284 | 284 | 284 | 284 | 1,134 | 1,428 | 1,499 | 1,701 | 1,827 | 1,950 |
| \% of Sales |  | 10\% | 4\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 3\% | 4\% | 4\% | 4\% | 4\% | 4\% |
| Other operating (income) expense, net |  | 49 | 68 | 95 | (75) | (75) | (75) | (75) | (300) | (89) | (80) | (80) | (80) | (329) | 95 | 100 | 109 | 112 | 114 |
| $\%$ of Sales |  | 0.21\% | 0.32\% | 0.34\% | -0.98\% | -0.87\% | -0.87\% | -0.87\% | -0.90\% | -0.98\% | -0.87\% | -0.87\% | -0.87\% | -0.90\% | 0.25\% | 0.25\% | 0.24\% | 0.23\% | 0.22\% |
| Total operating expense |  | 3,326 | 3,549 | 3,652 | 896 | 896 | 896 | 896 | 3,584 | 1,043 | 963 | 963 | 963 | 3,925 | 4,762 | 4,997 | 5,669 | 6,082 | 6,486 |
| EBIT |  | 7,376 | 3,003 | 6,771 | 2,754 | 3,017 | 3,017 | 3,017 | 11,806 | 3,995 | 3,914 | 3,701 | 3,093 | 16,225 | 16,176 | 16,977 | 19,279 | 20,704 | 22,103 |
| Interest income |  | 205 | 114 | 37 | 10 | 10 | 10 | 10 | 40 |  | 10 | 10 | 10 | 40 | 37 | 37 | 37 | 38 |  |
| Interest expense |  | (128) | (194) | (183) | (45) | (45) | (45) | (45) | (180) | (45) | (45) | (45) | (45) | (180) | (180) | (180) | (180) | (180) | (180) |
| Other non-operating income (expense), net |  | (405) | 60 | 81 | (75) |  |  | (75) | (300) | (75) | (75) | (75) | (75) | (300) | 81 | 81 | 81 | 82 | 83 |
| EBT |  | 7,048 | 2,983 | 6,706 | 2,644 | 2,907 | 2,907 | 2,907 | 11,366 | 3,885 | 3,804 | 3,591 | 2,983 | 15,785 | 16,114 | 16,915 | 19,217 | 20,644 | 22,045 |
| \% Change |  |  | -58\% | 125\% | -61\% | 10\% | 0\% | \%\% | 69\% | 47\% | 31\% | 24\% | 3\% | 39\% | 2\% | 5\% | 14\% | 7\% | 7\% |
| Income tax (provision) benefit |  | (693) | (280) | (394) | (219) | (219) | (219) | (219) | (951) | (219) | (219) | (219) | (219) | (951) | $(1,284)$ | $(1,348)$ | $(1,531)$ | $(1,645)$ | $(1,757)$ |
| Effective Tax Rate |  | 10\% | 9\% | 6\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% | 8\% |
| Equity in net income (loss) of equity method investees |  | 3 | 7 | 37 | 4 | 4 | 4 | 4 | 16 | 4 | 4 | 4 | 4 | 16 | 16 | 4 | 4 | 4 | 16 |
| Net income |  | 6,358 | 2,710 | 6,349 | 2,429 | 2,692 | 2,692 | 2,692 | 10,431 | 3,670 | 3,589 | 3,376 | 2,768 | 14,851 | 14,846 | 15,571 | 17,689 | 19,003 | 20,304 |
| Net income attributable to noncontrolling interests |  | (45) | (23) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net income attributable to Micron |  | \$6,313 | \$ 2,687 | \$ 6,349 | \$2,429 | \$ 2,692 | \$2,692 | \$ 2,692 | \$ 10,431 | \$3,670 | \$ 3,589 | \$ 3,376 | \$ 2,768 | \$ 14,851 | \$ 14,846 | \$ 15,571 | \$ 17,689 | \$ 19,003 | \$ 20,304 |
| Earnings per share |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic (in dollars per share) | \$ | 5.67 | 2.42 | 5.67 | 2.17 | 2.40 | 2.40 | 2.40 | 9.36 | 3.29 | 3.20 | 3.01 | 2.47 | 13.26 | 13.25 | 13.90 | 15.79 | 16.97 | 18.13 |
| Diluted (in dollars per share) | \$ | 5.51 | 2.37 | 3.37 | 3.37 | 3.37 | 3.37 | 3.37 | 9.16 | 3.23 | 3.15 | 2.96 | \$ 2.43 | 13.03 | 13.03 | 13.66 | 15.52 | 16.67 | 17.81 |
| Number of shares used in per share calculations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic (in shares) |  | 1,114 | 1,110 | 1,120 | 1,120 | 1,120 | 1,120 | 1,120 | 1,115 | 1,117 | 1,120 | 1,120 | 1,120 | 1,120 | 1,120 | 1,120 | 1,120 | 1,120 | 1,120 |
| Diluted (in shares) |  | 1,143 | 1,131 | 1,141 | 1,141 | 1,141 | 1,141 | 1,141 | 1,138 | 1,138 | 1,141 | 1,141 | 1,141 | 1,140 | 1,140 | 1,140 | 1,140 | 1,140 | 1,140 |

## Balance Sheet



## Cash Flow Statement

## Cash Flow Statement USD Millions

## Cash flows from operating activities

Net income
Adjustments to reconcile net income to net cash provided by operating activities
Depreciation expense and amortization of intangible assets
Amortization of debt discount and other costs
Noncash restructure and asset impairment
Stock-based compensation
(Gains) losses on debt prepayments, repurchases, and conversion
Change in operating assets and liabilities
Receivables
Inventories
Accounts payable and accrued expenses
Seferred income taxes, ne
Othe
Net cash provided by operating activities
Cash flows from investing activities
Expenditures for property, plant, and equipment
Purchases of available-for-sale securities
Proceeds from sale of Lehi, Utah fab
Proceeds from sales of available-for-sale securities
Proceeds from maturities of available-for-sale securities
Proceeds from government incentives
Other
Net cash provided by (used for) investing activities
Cash flows from financing activities
Repayments of debt
Acquisition of noncontrolling interest in IMFT
Payments to acquire treasury stock
Payments on equipment purchase contracts
Proceeds from issuance of debt
Proceeds from issuance of stock
Other
Net cash provided by (used for) financing activities
Effect of changes in currency exchange rates on cash, cash equivalents, and restricted cash Net increase (decrease) in cash, cash equivalents, and restricted cash
Cash, cash equivalents, and restricted cash at beginning of period
Cash, cash equivalents, and restricted cash at end of period
Supplemental disclosures
Income taxes paid, net
Interest paid, net of amounts capitalized
Noncash equipment acquisitions on contracts payable

| $\begin{aligned} & 12 \text { Months } \\ & \text { Ended } \\ & \hline \end{aligned}$ |  |  |  |
| :---: | :---: | :---: | :---: |
| Total 2019 | Total 2020 | Total 2021 | Q1 2022 |
| \$ 6,358 | \$ 2,710 | \$ 2,710 | \$ 2,306 |
| 5,424 | 5,650 | 6,241 | 1,671 |
| 49 | 26 | 30 |  |
|  | 40 | 454 |  |
| 243 | 328 | 378 | 118 |
| 396 | (40) | 1 | 83 |
| 2,431 | (723) | $(1,446)$ | 67 |
| $(1,528)$ | (489) | 866 | (344) |
| (174) | 725 | 210 | (42) |
| 150 | 79 | (50) | 54 |
| (160) | 40 | (50) | 25 |
| 13,189 | 8,346 | 9,344 | 3,938 |
| (9,780) | $(8,223)$ | $(10,030)$ | $(3,265)$ |
| $(4,218)$ | $(1,857)$ | $(3,163)$ | (528) |
|  |  |  | 893 |
| 1,504 | 1,458 | 1,250 | 313 |
| 1,541 | 814 | 856 | 124 |
| 748 | 262 | 495 | 55 |
| 120 | (43) | 3 | (77) |
| $(10,085)$ | $(7,589)$ | $(10,589)$ | $(2,485)$ |
| $(3,340)$ | $(4,366)$ | $(1,520)$ | $(1,949)$ |
| 0 | (744) | 1,294 | (259) |
| $(2,729)$ | (251) | (295) | (112) |
| (75) | (63) |  | (102) |
| 3,550 | 5,000 | 1,188 | (78) |
| 179 | 225 |  | 2,000 |
| (23) | (118) | 140 | (13) |
| $(2,438)$ | (317) | 807 | (513) |
| 26 | 11 | 41 | (6) |
| 692 |  | 139 | 934 |
| 6,587 | 7,279 | 7,690 | 7,829 |
| 7,279 | 7,279 | 7,829 | 8,763 |
| (524) | -167 | -361 |  |
| (53) | (165) | (171) |  |
| \$ 119 | 278 | 684 |  |

## Revenue Build



## D\&A, CapEx, and NWC Calculations

| Depreciation and Amortization and CapEx in Millions Projections | 12 Months Ended |  |  |  | Total 2022 |  | Total 2023 |  | Total 2024 |  | Total 2025 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 12019 | Total 2020 | Total 2021 |  |  | Total 2026 | Total 2027 |  | Total 2028 |  |
| Revenue | \$ | 23,406.00 | \$ 21,435.00 | \$ 27,705.00 | \$ | 33,456.66 |  |  | \$ | 36,636.24 |  |  | \$ | 38,067.74 | \$ | 39,952.85 | \$ | 45,359.91 | \$ | 48,701.87 | \$ | 51,980.99 |
| Capital Expenditures |  | $(9,780)$ | $(8,223)$ | $(10,030)$ |  | $(12,112)$ |  | $(12,998)$ |  |  |  | $(13,236)$ |  | $(13,613)$ |  | $(15,147)$ |  | $(15,937)$ |  | $(16,670)$ |
| CapEx as a \% of Sales |  | 42\% | 38\% | 36\% |  | 36\% |  | 35\% |  | 35\% |  | 34\% |  | 33\% |  | 33\% |  | 32\% |
| Depreciation \& Amortization |  | 5,424 | 5,650 | 6,241 |  | 7,929 |  | 8,509 |  | 8,868 |  | 9,121 |  | 10,300 |  | 10,837 |  | 11,669 |
| DéA as a \% of CapEx |  | 55\% | 69\% | 62\% |  | 65\% |  | 65\% |  | 67\% |  | 67\% |  | 68\% |  | 68\% |  | 70\% |
| Net Working Capital in Millions | 12 Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Projections | Total 2019 |  | Total 2020 | Total 2021 | Total 2022 |  | Total 2023 |  | Total 2024 |  | Total 2025 |  | Total 2026 |  | Total 2027 |  | Total 2028 |  |
| Revenue | \$ | 23,406.00 | $\begin{array}{\|rr\|} \hline \$ 21,435.00 & \$ 27,705.00 \\ 66.61 & 69.97 \\ 3,912.00 & 5,311.00 \end{array}$ |  | \$ | 33,456.66 | $\begin{array}{rr} \$ & 36,636.24 \\ & 60.05 \\ & 6,027.53 \end{array}$ |  | \$ | 38,067.74 | \$ | 39,952.85 |  | 45,359.91 | \$ | 48,701.87 |  | \$ 51,980.99 |
| Accounts Receivable Days |  | 49.82 |  |  | $\begin{array}{r} 57.28 \\ 5,250.00 \end{array}$ |  |  |  | $\begin{array}{r} 60.99 \\ 6,360.44 \end{array}$ |  |  | 60.99 | \$ | 60.99 |  | 60.99 |  | 60.99 |
| Accounts Receivable |  | 3,195.00 |  |  | 6,675.41 | 7,578.84 |  |  |  | 8,137.22 |  |  |  | 8,685.10 |
| COGS | \$ | 12,704.00 | $\begin{array}{r} \$ 14,883.00 \\ 137.51 \\ 5,607.00 \end{array}$ | $\begin{array}{r} \$ 17,282.00 \\ 94.77 \\ 4,487.00 \end{array}$ |  |  | $\begin{array}{lr} \$ & 18,066.60 \\ & 24.05 \\ & 4,827.00 \end{array}$ |  |  |  | \$ | $\begin{array}{r} 16,486.31 \\ 116.14 \\ 5,245.72 \end{array}$ | $\begin{array}{rr} \$ & 17,130.48 \\ 116.14 \\ 5,450.69 \end{array}$ |  |  | 17,978.78 | \$ | $\begin{array}{r} 20,411.96 \\ 116.14 \\ 6,494.81 \end{array}$ | \$ | \$ 21,915.84 | \$ | 23,391.45 |
| Inventory Days |  | 147.05 |  |  | \$ | 116.14 |  |  |  | 116.14 |  |  |  |  |  | 116.14 |  |  |
| Inventory |  | 5,118.00 |  |  |  | 5,720.60 |  |  |  | 6,973.32 |  |  |  |  |  | 7,442.84 |  |  |
| Other current assets |  | 235 | 304 | 502 | \$ | 2,084.00 |  | 2,084 |  | 2,084 |  | 2,084 |  | 2,084 |  | 8,336 |  | 8,336 |
| \% of Revenue |  | 1.00\% | 1.42\% | 1.81\% |  | 6.23\% |  | 5.69\% |  | 5.47\% |  | 5.22\% |  | 4.59\% |  | 17.12\% |  | 16.04\% |
| Total current assets |  | 8,548.00 | 9,823.00 | 10,300.00 |  | 12,161.00 |  | 13,357.25 |  | 13,895.13 |  | 14,480.02 |  | 16,157.64 |  | 23,446.54 |  | 24,463.94 |
| COGS |  | 12,704 | 14,883 | 17,282 |  | 18,067 |  | 16,486 |  | 17,130 |  | 17,979 |  | 20,412 |  | 21,916 |  | 23,391 |
| Accounts Payable \& Accrued Expenses Days |  | 132.91 | 142.66 | 112.47 |  | 27.25 |  | 29.86 |  | 28.74 |  | 27.38 |  | 24.12 |  | 22.46 |  | 21.05 |
| Accounts Payable \& Accrued Expenses |  | 4,626 | 5,817 | 5,325 |  | 5,470 |  | 5,470 |  | 5,470 |  | 5,470 |  | 5,470 |  | 5,470 |  | 5,470 |
| Other Current Liabilities |  | 454 | 548 | 944 |  | 924 |  | 924 |  | 924 |  | 924 |  | 924 |  | 924 |  | 924 |
| \% of Revenue |  | 1.94\% | 2.56\% | 3.41\% |  | 2.76\% |  | 2.52\% |  | 2.43\% |  | 2.31\% |  | 2.04\% |  | 1.90\% |  | 1.78\% |
| Total current Liability |  | 5,080 | 6,365 | 6,269 |  | 6,394 |  | 6,394 |  | 6,394 |  | 6,394 |  | 6,394 |  | 6,394 |  | 6,394 |
| Net Working Capital |  | 3,468.00 | 3,458.00 | 4,031.00 |  | 5,767.00 |  | 6,963.25 |  | 7,501.13 |  | 8,086.02 |  | 9,763.64 |  | 17,052.54 |  | 18,069.94 |
| $\Delta$ NWC |  |  | 10.00 | (573.00) |  | (1,563.00) |  | $(1,490.14)$ |  | (537.88) |  | (584.88) |  | (1,677.63) |  | (7,288.90) |  | $(1,017.40)$ |

## Micron

## WACC

| WACC Calculation |  |
| :--- | ---: |
| Beta | 1.59 |
| Risk-Free Rate | $1.94 \%$ |
| Expected Market Return | $10 \%$ |
| Risk Premium | $8.06 \%$ |
| Cost of Equity | $14.79 \%$ |
|  |  |
| Pre-tax cost of debt | $2.63 \%$ |
| Tax Rate | $8.70 \%$ |
| Cost of Debt | $2.40 \%$ |
|  |  |
| Market Cap | $104,977.60$ |
| Debt Outstanding | $7,022.00$ |
| Total Capitalization | $111,999.60$ |
|  |  |
| Weight of Equity | $93.73 \%$ |
| Weight of Debt | $6.27 \%$ |
| WACC | $14.01 \%$ |



## Qricron

## DCF



## Qicron

## Sensitivity Analysis

| Gordon Growth |  |  |
| :--- | :---: | ---: |
| Terminal CF |  | $16,196.45$ |
| WACC |  | $14.01 \%$ |
| Terminal Growth Rate |  | $2.50 \%$ |
| Terminal Value | $\$$ | $144,225.39$ |
| PV of Terminal Value | $\$$ | $61,502.84$ |
| Enterprise Value | $\$$ | $119,217.43$ |
| Less: Debt |  | 6,776 |
| Plus: Cash |  | 7763 |
| Equity Value | $\$$ | $120,204.43$ |
| Diluted Shares Out. |  | 1,138 |
| Price Per Share | $\$$ | 105.63 |


|  |  |
| :--- | ---: |
|  |  |
|  |  |
|  |  |
|  |  |
| WACC | $14.01 \%$ |
| T. Growth Rate | $2.50 \%$ |
| Term. Multiple | 7.93 x |


| Multiples |  |
| :--- | ---: |
| Terminal EBITDA | 33,772 |
| Terminal Multiple | 7.93 x |
| Terminal Value | $\$ 267,920.27$ |
| PV of Term. Value | $\$ 114,250.73$ |
| Enterprise Value | $\$ 154,804.23$ |
| Less: Debt | 6,776 |
| Plus: Cash | 7763 |
| Equity Value | $\$ 155,791.23$ |
| Shares Outstanding | 1,138 |
| Price Per Share | $\$$ |
|  | 136.90 |


|  |  |  | CC |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ 105.63 | 15.51\% | 15.01\% | 14.51\% | 14.01\% | 14.01\% | 14.01\% | 14.01\% |  | \$ | 136.90 |
|  | 4.00\% | 99.71 | 104.23 | 109.19 | 114.64 | 114.64 | 114.64 | 114.64 |  |  | 909.00\% |
|  | 3.50\% | 97.38 | 101.63 | 106.27 | 111.35 | 111.35 | 111.35 | 111.35 |  |  | 859.00\% |
|  | 3.00\% | 95.24 | 99.25 | 103.60 | 108.36 | 108.36 | 108.36 | 108.36 |  |  | 809.00\% |
| Growth Rate | 2.50\% | 93.26 | 97.05 | 101.16 | 105.63 | 105.63 | 105.63 | 105.63 | EV/EBITDA |  | 759.00\% |
|  | 2.00\% | 91.43 | 95.03 | 98.91 | 103.13 | 103.13 | 103.13 | 103.13 |  |  | 709.00\% |
|  | 1.50\% | 89.73 | 93.15 | 96.84 | 100.82 | 100.82 | 100.82 | 100.82 |  |  | 659.00\% |
|  | 1.00\% | 88.15 | 91.41 | 94.92 | 98.70 | 98.70 | 98.70 | 98.70 |  |  | 609.00\% |
| Quartile 1 | 98.70 |  |  |  |  |  |  |  | Quartile 1 |  | 119.90 |
| Quartile 3 | 108.36 |  |  |  |  |  |  |  | Quartile 3 |  | 138.88 |
| Spread | 9.66 |  |  |  |  |  |  |  | Spread |  | 18.98 |

## Micron

## Comparable Companies Analysis



## Qicron

