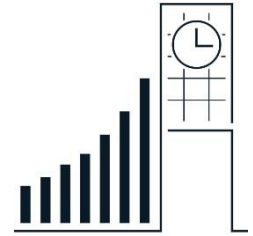


BINGHAMTON UNIVERSITY

FINANCE SOCIETY

SPRING 2024 GIM

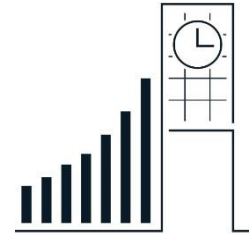
WHAT IS FINANCE SOCIETY?



We are Binghamton's premier professional development organization

- ▶ We will teach you how to build your resume and cover letter, how to network, and how to ace your interviews
- ▶ Our goal is to help you land a job in the finance industry
 - Primary emphasis on front office roles
 - Additional placement into middle and back office positions, as well as Big Four financial consulting and advisory roles
- ▶ We teach you what you need to know to succeed in the industry

FS PLACEMENT



*Investment
Banks*

J.P.Morgan



LAZARD

Bank of America
Merrill Lynch

Morgan Stanley

MOELIS & COMPANY

citi



EVERCORE

MIZUHO

P / W / P

RAYMOND JAMES



Houlihan Lokey

Rothschild & Co

CREDIT SUISSE

BARCLAYS

Deutsche Bank

GUGGENHEIM



Jefferies

STIFEL

UBS

OPPENHEIMER

MACQUARIE

Blackstone

SILVER POINT
CAPITAL

cerberus



WARBURG PINCUS



BLACKROCK

BLACK DIAMOND
CAPITAL MANAGEMENT, L.L.C.

Buy Side

Big Four

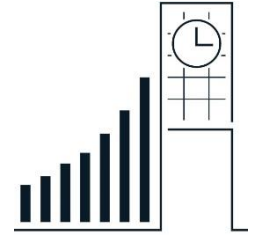
Deloitte.



KPMG

pwc

WHY SHOULD I JOIN FINANCE SOCIETY?

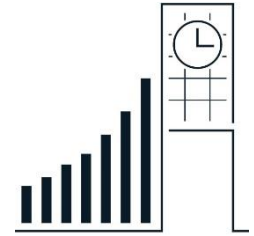


Build relationships and get a job

- ▶ Figure out your ideal career path
- ▶ Develop all professional skills necessary to recruit successfully
- ▶ Build your network by connecting with esteemed alumni
- ▶ Learn the fundamental skills you need to succeed in finance
- ▶ Gain valuable leadership experience
- ▶ Participate in case competitions, which are necessary to have on your resume

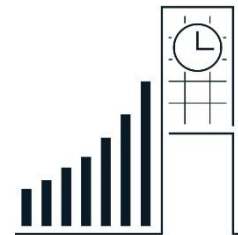
UNIQUE FINANCE SOCIETY

EVENTS



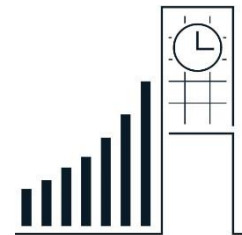
- ▶ Careers in Finance Event & Front Office Finance Internship Panel
 - Monday, January 29th at 6:30 PM
 - Learn about finance internships and what you need to do to obtain one and succeed in it
- ▶ Equity Research Case Competition Kickoff
 - Thursday, February 1st at 6:30 PM
- ▶ FS Speaker Series
 - In-person or virtual speaker events with prominent alumni
 - 2023 Speakers included:
 - ▶ Christian Wilson, Vice President | Atlas Merchant Capital
 - ▶ Ralph Puthota, Vice President | Goldman Sachs
 - ▶ Mitch Goldstein, Partner and Co-Head of Credit Group | Ares Management
 - ▶ Michael Lane, Head of USWA iShares | BlackRock
 - ▶ Chris Fix, Board Member | Dubai Mercantile Exchange

CASE COMPETITIONS



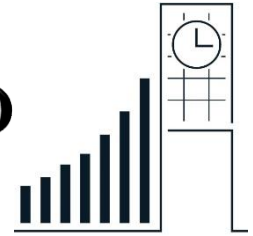
- ▶ We hold two case competitions which allow you to learn technical finance that you will use on the job
- ▶ **Fall 2023:** M&A Case Competition
- ▶ **Spring 2024:** Equity Research Case Competition
- ▶ Cases are mock financial advisory scenarios where a question is posed and each team must present their solution
 - General Business Case Example: Walmart is facing problems when it comes to brand perception, what should management do to turn around the company?
 - Finance Case Example: Whole Foods received a takeover bid from Amazon, should they accept it?

WHY SHOULD I DO A CASE COMPETITION?



- ▶ The Finance Society will teach you everything you need to know to successfully complete a case competition
- ▶ Case competitions allow you to demonstrate your abilities to upperclassmen, professors, and established alumni
 - These people will help you get referred for jobs, internships, competitions, and programs within SOM
- ▶ Finalists present to prominent alumni in New York City at a major financial institution
 - Participants often receive internship or job offers as a result of their participation in the final round

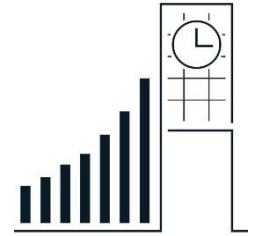
BINGHAMTON INVESTMENT FUND



Gain real world knowledge and valuable experience

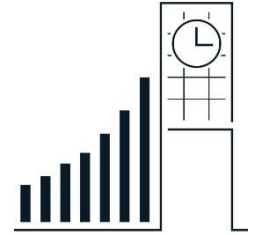
- ▶ The Binghamton University Investment Fund is a competitive student run fund with ~\$550,000 in assets under management
- ▶ The Investment Fund will teach you how to apply your technical knowledge to the real world and how to analyze assets
 - You will be able to utilize this experience in interviews and when talking with alumni, which will be a major asset in getting a job
- ▶ Obtain in-depth knowledge of a sector from experienced upperclassmen mentors; work towards becoming a senior analyst
- ▶ Applications open up at the end of the spring
 - Freshmen are encouraged to apply

WOMEN IN FINANCE



- ▶ **Women in Finance is a mentorship program focused on introducing female underclassmen to the finance world and developing future financial service industry leaders**
- ▶ The program includes exclusive networking and mentorship opportunities, key corporate finance lessons, and a supportive community as mentees learn and discover their career interests
- ▶ Women in Finance is an 8-10 week program, consisting of weekly workshops and weekly meetings with an upperclassman mentor
- ▶ Applications open now and are due 1/31 by 11:59pm
 - Freshmen are encouraged to apply

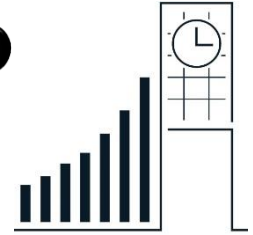
NATIONAL CASE COMPETITIONS



Get exposure to industry leaders and represent Binghamton

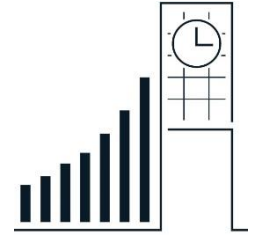
- ▶ The CFA Institute Research Challenge is an Equity Research Competition hosted by the CFA Institute
 - Binghamton won the New York Region in Spring 2021 by beating out 22 graduate school teams
- ▶ The Point72 Summer Analyst Case Competition is an Equity Research Competition hosted by an \$11 billion family office
 - Binghamton placed fourth out of over 200 teams in Fall 2015 and received interviews at the firm
- ▶ University of Michigan Stock Pitch Competition
 - Binghamton won first place in Fall 2016, beating out numerous Ivy League Schools and winning a \$3,000 case prize

WHAT DOES FINANCE SOCIETY DO EACH WEEK?



- ▶ We meet two days a week to present on various topics in finance
 - What careers are available to me? How do I write a cover letter? What is a DCF? How do I analyze stocks?
- ▶ FS Speaker Series
 - One-hour presentations with alumni in various finance positions ranging from Analysts to Managing Directors
 - Variable times depending on alumni availability

QUESTIONS?



- ▶ Check out our website: bingfinance.org
- ▶ Email us at:
 - bingfinancesociety@gmail.com
- ▶ **President:** Adam Kawalek
 - akawale1@binghamton.edu
- ▶ **Executive Vice President:** Kaily Ishikawa
 - kishika1@binghamton.edu
- ▶ **VP of Alumni Relations:** James Davide
 - jdavide1@binghamton.edu
- ▶ **VP of IB Recruiting:** Jack Schaffer
 - jschaff4@binghamton.edu
- ▶ **VP of Markets Recruiting:** Jacy Schneider
 - jschnei9@binghamton.edu
- ▶ **VP of Internal Development:** Caitlin McMahan
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- ▶ **VP of Student Affairs:** Emily Milone
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- ▶ **VP of Education:** Roman Charan
 - rcharan1@binghamton.edu